



Press Release

Marseilles, 5th July 2016

Philippe Bogaert appointed Commercial Director of Onet Sécurité Telem

The Onet services and engineering group is pleased to announce the appointment of Philippe Bogaert to the position of Commercial Director at Onet Sécurité Telem.



Philippe Bogaert is tasked with accelerating the firm's commercial development, notably by harnessing Onet Sécurité Telem's 45 years of expertise in designing electronic solutions for safety and security.

Philippe Bogaert's nomination is particularly geared towards increasing Onet Sécurité Telem's leadership in bank security, but also towards revving up its development in other target sectors such as public institutions and sensitive high-risk establishments, where it will be able to draw the greatest benefit from its all-inclusive offer as a constructor, project coordinator and maintenance specialist.

"Onet Sécurité Telem is committed to achieving significant growth at a rate of over 15% per year. Our objectives are ambitious. To meet them, we intend to lever our commercial development by capitalising on our technical superiority, our close-to-client national coverage and our recognized capacity to be proactive which has earned us a 92%-high customer satisfaction rate", emphasises Philippe Bogaert.

Philippe Bogaert, 41 years old and a graduate of the Euridis Business School, has spent the greater part of his career in commercial development roles and in the leadership of profit centres in the B to B services sector. In 1999, Philippe Bogaert was appointed Agency Director for the firm Internence in Lyon (NICT sector). In 2002, he joined Gunnebo (ex Fichet-Bauche) first as a commercial engineer and then as Regional Director within the Site Protection and Services Business Unit, before being appointed Director of Operations South France for the Services B.U. As from 2014, he held the position of Director of Operations East France for the group DEF (fire protection). In March 2016, Philippe Bogaert was appointed Commercial Director for Onet Sécurité Telem.

"The recent renewal of the UGAP contract (government central purchasing body) in favour of Onet Sécurité Telem represents a wonderful springboard for growth, notoriety, and diversification of our client base to include public institutions" adds Philippe Bogaert.

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Key facts about ONET, the services and engineering group

Onet federates a range of professional business activities:

- Cleanliness

(805 million euros in 2015, 44 500 employees)

- Security

(190 million euros in 2015, 4 630 employees)

- Airport Services

(56 million euros in 2015, 750 employees)

- Hosting & reception services

(10 million euros in 2015, 580 employees)

- Logistics

(48 million euros in 2015, 740 employees)

- Technologies

(251 million euros, 2 760 employees including 400 engineers)

- Interim staffing, recruitment and training

(103 million euros in 2015, 2660 employees (ETP))

Total sales turnover in 2015: 1.6 billion euros. 65,000 employees at 31st December 2015 with more than 470 offices/agencies in France and in 6 countries across the world.

Concerning Onet Sécurité Telem, a company specialised in electronic security and video protection

Key figures:

Sales turnover of 47 Million euros in 2015

430 employees

A network of over 30 local agencies

More than 45 years' experience

Our approach to security:

Founded in 1969, Onet Sécurité Telem has been the electronics subsidiary of the Onet group since 1996.

As a recognised architect of safety and security solutions, Onet Sécurité Telem builds on its thorough knowledge of facility and system life cycles to create, install and ensure the upkeep of customised electronic systems, capable of meeting the needs of the most stringent clients.

Our trades:

Dual skills in product manufacturing and services: constructor, integrator and maintenance specialist of electronic security and safety solutions.

Areas of intervention :

Intrusion Detection

Video protection

Access Control

Restricted entrance zones and filtered access

Hypervision

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