



Press release

Marseille, 7 November 2017

Onet Group accelerates development in Brazil with a new acquisition

Onet, a leading international engineering and services group, announces the strategic acquisition of Centro Serviços, a Brazilian firm specializing in cleaning and maintenance services. This is the Group's second large scale acquisition in Brazil this year, following the previous acquisition of the multi-services operator, SM21 in 2016.

Brazil, Onet's new international platform

Centro Serviços officially joined the group on 19 September 2017, when Onet took a majority stake in the company's capital. Centro Serviços is a leading Brazilian provider in the cleaning and services sector and is also renowned for its building maintenance activities.

Founded in 1957, as Brazilian family-owned business, Centro Serviços has enjoyed rapid growth over past few years, having reached a turnover close to 80 million Euros in 2016. With activities primarily based in the State of São Paulo, it has become a strong reference in the cleaning market, with recognised specialized capabilities in the public transportation, healthcare and commercial segments, amongst others.

"The acquisition of Centro Serviços is a key milestone in the construction of a solid platform for our activities in Brazil, from which we aim to extend our operations across all of South America. It is completely in line with the international ambitions set out in our strategic plan" emphasizes Onet's Chairman, Denis Gasquet.

A second foothold in Brazil, paves the way to further development of synergies

Synergies are already developing between Centro Serviços and SM21, the multi-services company acquired by Onet in 2016, whose services range from technical maintenance in buildings to fire and industrial risk prevention.

Beyond the complementarity of their activities and offering, geographical synergies between the two companies also allows to spur the development of each company's footprint at a national level.

Indeed, as noted by Stéphane Dupont, Executive Director, South America and Mediterranean Division, Onet, this takeover also provides opportunities to cross-leverage valuable capabilities from an Onet Group perspective: *"Onet will bring added value with its expertise in hospital hygiene and in the development of digitalized tools and processes for its various trades. In return, Onet will benefit from Centro Serviços' highly-developed knowhow in cleaning services for public transports and shopping malls."*

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About ONET Group

Onet is a leading international engineering and services provider, with a diversified portfolio of industrial and tertiary activities, operated by a skilled workforce of 66,000 collaborators, in six specialized business units: Onet Propreté et Services, Onet Logistique, Onet Airport services, Onet Technologies, Onet Sécurité, Onet Accueil & Axxis Ressources (interim staff management, recruitment and training).

Consolidated turnover in 2016: 1.7 billion euros
Over 350 agencies in France and international presence in 7 countries.

For further information, visit: <https://en.groupeonet.com/>



From left to right: Emiliano Novais, Philippe Mari, Pascal Gauthier, Élisabeth Coquet-Reinier, Laurent Cantorné, Fernando Novais, Gilles Lafon, Stéphane Dupont, Marcelo Orpinelli, Ricardo Barana and Frédéric Sierol.

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